

Sopra Steria Recruitment records a 5th year of strong growth with 26% increase on previous year

London, 20 May 2015 – Sopra Steria Recruitment, one of the leading UK providers of outsourced recruitment and staffing services, today reported a record fifth year of strong growth, with revenues for 2014 showing a 26% increase on the previous year.

In line with its long-term strategy, the results were achieved through a healthy combination of 14 new client wins coupled with competitive renewals and business expansion within Sopra Steria Recruitment's established clients. Despite challenging market conditions, this further increase in revenue highlights the value of offering clients a comprehensive portfolio of services and solutions.

Sopra Steria's recruitment service delivers a fully outsourced recruitment proposition delivering 100% of all permanent and contractor demand with processes fully managed through best of breed technology. The service portfolio encompasses Contractor, Interim Manager and Permanent resource provision. Its Candidate Assurance and Applicant Selection offerings help clients who seek to manage their own direct attraction Programmes.

Peter Holliday, Managing Director of Sopra Steria Recruitment commented on the growth: *"It is heartening to report that our strategy of focusing our recruitment solutions and delivery on meeting key client objectives is gaining increased traction year on year. We made a bold decision five years ago to raise the bar in the staffing profession proposition, to listen to the changing needs in the market place and evolve our offerings to deliver future-proof solutions. Going forward, we anticipate seeing significant step-growth as clients continue to seek new ways of working in an overcrowded recruitment market. Our aim is to meet this challenge head on, delivering real value for our clients and reinvigorating the perception of the staffing profession."*

Further to this strong increase, in 2014, Sopra Steria Recruitment was awarded "Recruitment Company of the Year above £50m" and "Best Managed Recruitment Provider of the Year" from the Association of Professional Staffing Companies (APSCo). Holliday continues, *"Our ambition is to be considered Leaders in recruitment transformation and these results would suggest that we are on track in generating increased interest in our approach and delivery capabilities."*

About Sopra Steria Recruitment

Sopra Steria Recruitment delivers recruitment services which help organisations in the public and private sectors attract people, knowledge and skills to enable business performance and accelerate change. We provide a breadth of solutions, tailored to clients' specific needs, in permanent, contract, interim and managed recruitment, capable of providing people across all technical and business disciplines.

Sopra Steria Recruitment is committed to minimising its impact on the environment and is certified to the ISO 14001 standard. We deliver through world-class recruitment workflow and compliance processes, certified to ISO 9001 standard and aligned to all relevant employment and recruitment legislation. We are long-term members and award winners of the Association of Professional Staffing Companies, providing clients with an assurance of the highest quality delivery. Formed in 1979,



Sopra Steria Recruitment is a wholly owned company within the Sopra Steria Group; a European leader of digital transformation.

About Sopra Steria

Sopra Steria, European leader in digital transformation, provides one of the most comprehensive portfolios of end to end service offerings in the market: Consulting, Systems Integration, Software Development, Infrastructure Management and Business Process Services. Sopra Steria is trusted by leading private and public organisations to deliver successful transformation programmes that address their most complex and critical business challenges. Combining high quality and performance services, added-value and innovation, Sopra Steria enables its clients to make the best use of information technology. With 37,000 employees in over 20 countries, Sopra Steria had combined revenues of €3.4 billion in 2014.

Sopra Steria Group (SOP) is listed on Euronext Paris (Compartment A) - ISIN: FR0000050809

For more information, please visit our website www.soprasteria.co.uk

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